



दि प्लास्टिक्स एक्सपोर्ट प्रमोशन कौन्सिल

(भारत सरकार, वाणिज्य एवं उद्योग मंत्रालय, वाणिज्य विभाग द्वारा प्रायोजित)
क्रिस्टल टावर, गुन्डिवली रोड क्र. ३, ऑफिस एम. व्ही. रोड, अंधेरी (पूर्व), मुंबई ४०० ०६९, भारत
दूरध्वनी: (+९१-२२) २६८३ ३९५१/५२ फैक्स: (+९१-२२) २६८३ ३९५३/२६८३ ४०५७
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THE PLASTICS EXPORT PROMOTION COUNCIL

(Sponsored by The Ministry of Commerce & Industry, Deptt. of Commerce, Government of India)
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16.07.2019

All Members/All Members of the COA

Dear Sirs,

Sub : Plexconcil Business Delegation (Buyer Seller Meet) to USA in August / September 2019

We wish to inform that due to the trade war between USA and China, opportunities have arisen for Indian exporters to make greater inroads into the American market. In this regard, the council proposes to mount a trade delegation (Buyer Seller Meet) during the month of August / September 2019 to the USA to explore business opportunities. This trade delegation may coincide with any major plastics exhibition taking place in the USA during the above said period.

In the above context, Government has identified some tariff lines which have potential for increased exports from India to the United States (refer annexure 1 attached). In addition to this, at our end we have undertaken further analysis and enlisted certain products (please refer annexure 2 attached) in which China is having a high market share in the US imports and in which India has the relevant capacity to increase exports due to the imposition of high tariff on Chinese products by the USA.

Considering that the Govt. intends to promote export of value added plastics, we have only included such products in our list. As desired by the Government, while selecting the member of the delegation, the following criteria to be adopted:

- (1) The Indian exporter should have the capacity to cater to the requirement of large corporates in the USA
- (2) The Indian company should have the capacity to execute the orders in time
- (3) The Indian company should adhere to the product safety standards required in the USA

The above criteria is important for the Indian Embassy in the USA to arrange buyers (big corporation and associations) in USA for securing firm orders which could be completed in next 3-4 months.

Members are requested to apply to the council with the following details:

Products manufactured (HS Code and description)	
Annual production capacity (for each of the above products)	
Plastics export turnover (2017-18 and 2018-19)	
Quality certifications adhering to US safety standard	
Holder of valid VISA to the USA (Yes/ No)	
Membership renewal for 2019-20 (Yes/ No)	

Note: The participation costs are being worked out and shall be informed shortly. Ministry of Commerce has in principle approved the proposed trade delegation to the USA under MAI Scheme. Members interested to take part in this Business Delegation (BSM) may kindly send their Expression of interest latest by 25th July, 2019 by e-mail at bharti@plexconcil.org.

With best regards,
Yours sincerely,

Sribash Dasmohapatra
(Executive Director)

HS Codes	Description	USA imports from China in USD million	India's exports to USA in USD million	India's exports to World in USD million
84818030	INDUSTRIAL VALVES(EXCL PRESSURE-REDUCING VALVES,AND THRMSTCLY CONTRLLD VALVES)	295.8	160.2	607.6
40117000	VULCANISED RUBBER OF A KIND USED ON AGRICULTURAL OR FORESTRY VEHICLES AND MACHINES	2.6	131.2	694.6
85451100	Carbon or graphite electrodes, for furnaces	222.6	99.6	1065.3
39232100	Sacks&bags of polymers of ethylene	874.8	80.7	165.2
04090000	Natural honey	8.1	78.8	102.4
73259910	Cast articles of i/s, nes, for technical use	18.0	68.6	253.9
12019000	OTHER SOYA BEANS	5.3	58.5	115.4
55032000	Synthetic staple fibres, of polyesters, not carded, etc	168.6	55.6	321.7
57023110	CARPETS	5.5	55.3	125.5
74199930	Woven cloth of copper wire (including endless bands)	1.0	54.6	227.7
42022190	OTHER LEATHER HAND BAGS.	385.7	51.6	230.5
73251000	OTHR ARTICLES OF NON-MALLEABLE CAST IRON	63.3	47.2	149.1
38021000	ACTIVATED CARBON	16.3	47.2	185.6
85114000	STRTR MTRS AND DUAL PURPOSE STRTR GNRTRS	197.9	39.2	136.3
42033000	BELTS AND BANDOLIERS	199.9	37.9	99.4
73181900	Threaded articles of i/s, nes	94.8	37.9	100.3
29061100	Menthol	12.4	37.0	358.5
11010000	Wheat or meslin flour.	1.8	36.2	100.6
29053100	Ethylene glycol (ethanediol)	1.2	33.7	305.4
29183090	OTHER CRBXYLC ACIDS WITH A LDHYD/KETONE FN BUT WITHOUT OTHET OXYGEN FN. ETC.	18.5	32.4	120.5
68029300	OTHER GRANITE	104.4	29.9	92.0
84099199	Parts for other spark-ignition type engines, nes	779.0	27.9	93.3
85340000	Printed circuits.	534.4	23.8	126.7
84129090	Parts of engines/motors of heading 84.12 (excl 8412.1010)	395.2	23.6	58.4

HS Codes	Description	USA imports from China in USD million	India's exports to USA in USD million	India's exports to World in USD million
84148090	Other air pumps/ventilation /recycling hood with fan	208.9	23.0	78.4
73084000	Equipment for scaffolding, shuttering, propping/pit-propping, i/s	173.8	22.8	210.4
40169100	Floor coverings&mats of vulcanized rubber, non-cellular	25.9	22.6	74.9
57029210	CARPETS,CARPETING AND RUGS	1.0	22.5	29.1
29072990	Other polyphenols, nes; phenol-alcohols	10.1	20.2	70.5
68138100	Brake linings & pads, without asbestos	14.8	19.7	48.6
40093100	Tubes&pipes&hoses of vulcanized rbbrr, reinforced with txtls, no fittings	38.0	19.3	40.7
57024110	CRPTS OF WOOL/FINE ANML HAIR	9.6	18.7	22.0
56031200	MAN-MADE FILMNT WGHNG>25G /SQM	81.9	18.7	64.6
40101290	(CNVYR BLT/BLTNG)RENFRCED WTH TXTL MTRLS WHERE RUBR COMPD CONTENT MORE THAN 25% BY WEIGHT	65.7	18.1	77.4
73079910	GALVANISED	11.8	18.1	27.9
73259100	Balls, grinding & similar articles of i/s, cast for mills	1.5	18.1	226.8
29039130	P - DICHLOROBENZENE (PARADICHLOROBENZENE)	6.2	18.0	41.9
73079110	GALVANISED	9.5	16.9	21.5
84798970	CHMCL PLANT AND OTHR MCHNRY FR MNFCTRNG CHMCLS,PHRMCTCLS,ETC	1.1	16.8	115.4
29153990	OTHER ESTERS OF ACETIC ACID	15.4	16.5	81.7
27075000	Other aromatic hydrocarbon mixtures	1.3	15.6	84.8
73239990	OTHER HOUSEHOLD UTENSILS AND ITS PARTS N.E.S	635.5	15.5	45.9
20081910	Walnut meats, in airtight containers	1.4	15.2	19.4
10063090	Other semi or wholly milled rice	8.7	15.0	1202.8
29147990	OTHER	1.0	14.7	62.7

HS Codes	Description	USA imports from China in USD million	India's exports to USA in USD million	India's exports to World in USD million
83012000	LOCKS OF A KIND USED FOR MOTOR VEHICLES	45.4	14.3	49.9
40112010	RADIALS TYRES USED ON BUSES/LORRIES	1165.9	13.8	175.8
68029900	OTHER STONE	52.4	13.4	19.3
73023000	Switch blades/crossng frogs/point rods/oth crossng pieces,iron/stl	9.9	13.1	21.7
33074100	Agarbatti&other odiferous prep. which operate by burning	6.7	12.6	105.3
38151900	Supported catalysts, nes	68.1	11.7	37.3
84818090	Taps, cocks & similar appliances, nes	1143.5	11.6	99.7
56031300	MAN-MADE FILMNT WGHNG BETWN 70G/SQM AND 150G/SQM	66.7	11.4	21.5
94012000	SEATS OF A KIND USED FOR MOTOR VEHICLES	62.0	11.2	36.5
57024210	CARPETS,CARPETING AND RUGS	19.0	11.1	15.2
29062100	Benzyl alcohol	12.7	11.1	44.8
38151100	Supported catalysts with nickel or its compounds	2.3	11.1	65.7
73079290	NON-GALVANISED	65.9	10.8	15.6
29331990	Compounds containing an unfused pyrazole ring in the structure,nes	57.9	10.6	140.4
83024190	OTHR MOUNTINGS FITTINGS AND SMLR ARTCLS SUITABLE FOR BUILDINGS N.E.S.	59.6	10.6	30.2
40092100	Tubes&pipes&hoses of vulcanized rbbr, reinforced with metal, no fittings	30.5	10.4	61.9
56031100	MAN-MADE FILMNT WGHNG<25G/SQM	15.2	10.2	20.2
38089320	2:4 DICHLOROPHENOXY ACTC ACD AND ITS ESTERS	4.2	10.0	59.9
84212300	Oil&petrol-filters for internal combustion engines	113.2	10.0	65.0
40030000	Reclaimed rubber in primary forms or in plates, sheets or strip.	13.5	9.9	87.4
29214290	OTHER AMINO SULPHONIC ANILINE ETC NES	5.3	9.6	87.1

HS Codes	Description	USA imports from China in USD million	India's exports to USA in USD million	India's exports to World in USD million
54026200	Multiple or cabled yarn of polyesters, not for retail sale	2.6	9.3	134.6
32042010	OPTICAL WHITENING AGENTS	1.4	9.1	88.9
29181990	Carboxylic acids with alcohol function, derivatives, nes	39.6	8.7	26.2
29051990	Saturated monohydric alcohols, nes	11.5	8.6	31.4
55092200	Multiple or cabled yarn, staple fibres of nylon/other polyamides≥85%	1.9	8.5	74.6
38247800	Mixtures containing PFCs or HFCs, not CFCs or HCFCs	28.5	7.7	26.3
82071300	Rock drilling/earth boring tools with working part of cermets	7.7	7.6	53.7
83021090	HINGES OF OTHER BASE METAL INCL ALUMINIUM	24.5	7.5	19.2
25140000	Slate, whether or not roughly trimmed or merely cut, by sawing or otherwise, into blocks or ...	2.1	7.4	18.3
23091000	DOG OR CAT FOOD PUT UP FOR RETAIL SALE	145.2	7.2	38.2
73182200	Washers, i/s, nes	105.8	7.1	40.9
20079910	Jams & marmalades & jellies/puree/pastes can, not of citrus frt,	13.6	6.9	127.5
57024910	CRPTS ETC (NT DURRIES OF COTTON)	2.5	6.9	18.5
33074900	Preparations for deodorizing rooms, nes	96.6	6.7	22.6
29332990	OTHER COMPNDS CNTNG AN UNFUSED IMIDAZOLE RING (W/N HYDRGNTD) IN STRUCTURE	16.1	6.7	146.8
29171300	AZELAIC ACID,SEBACIC ACID THR SLTS AND ESTRS	35.5	6.6	28.5
48201020	LETTER PADS	177.4	6.6	8.5
82055910	GREASE GUNS(EXCLD COMPRSD AIR TYPE)	7.3	6.4	14.4
28273990	Chlorides, nes	2.7	6.3	20.8
84254900	OTHER JACKS AND HOISTS, FOR RAISING VEHICLES	208.1	6.3	11.7
42022910	HNBGS OF OTHR MTRLS EXCL WKRWRK/BSKT WRK	2.7	6.2	29.7

HS Codes	Description	USA imports from China in USD million	India's exports to USA in USD million	India's exports to World in USD million
40093200	Tubes & pipes& hoses of vulcanized rbbr, reinforced with txtls, no fittings	20.9	6.2	16.8
29053990	Other diols, nes	5.8	6.2	35.6
48203000	Binders (other than book covers), folders & file covers	56.0	5.9	7.6
59100090	OTHERS	2.7	5.5	7.7
87169010	PARTS AND ACCESSORIES OF TRAILERS	13.8	5.4	27.7
38119000	oxidation inhibitors&othr additives, nes, for mineral oils/same purpose oils	2.9	5.4	45.0
73072900	Fittings pipe/tube of stainless steel, nes	89.6	5.4	28.2
03075200	Frozen octopus	17.9	5.3	57.9
82057000	Vices, clamps & the like	73.8	5.0	24.7
84213100	Intake air filters for internal combustion engines	69.9	4.8	20.8
29021900	OTHER CYCLANES,CYCLENES AND CYCLOTERPENES	12.0	4.7	18.0
12099160	TOMATO SEEDS	10.0	4.6	25.1
55169200	Dyed woven fabrics, artificial staple fibres, nes	1.4	4.6	19.6
28261990	Fluorides, nes	8.3	4.5	11.3
32049000	OTHR SYNTHETIC ORGANIC COLORNG MATTER	1.9	4.4	19.3
38243000	Non-agglomeratd metal carbides mixd together or with metllc binders	45.7	4.4	13.9
82055920	METAL WORKING HND TOOLS	6.8	4.3	7.3
83030000	Armoured or reinforced safes, strongboxes and doors and safe deposit lockers for strongrooms, ...	187.4	4.2	13.5
40091100	Tubes&pipes&hoses of vulcanized rbbr, not reinforced, without fittings	12.6	4.1	16.7
73269060	MANUFACTRS OF STNLES STL(EXCL UTNSILS),NES	1.1	4.0	16.6
48202000	Exercise-books	4.1	4.0	56.7

HS Codes	Description	USA imports from China in USD million	India's exports to USA in USD million	India's exports to World in USD million
55092100	Single yarn, staple fibres of nylon/other polyamides≥85%	1.9	3.9	52.4
57032010	CARPETS,CARPETING AND RUGS	1.1	3.9	6.1
29124910	Aldehyde-alcohols	3.6	3.9	35.6
60063100	Other knitted/crocheted fabrics of unbleached/bleached synthetic fibres	36.4	3.8	9.4
84133090	Fuel/lubricatg/coolng medium pumps for int comb piston engines, nes	130.2	3.8	26.2
58109290	OTHER EMBROIDERY OF MANMADE FIBRE	8.5	3.8	53.2
56079090	Twine, cordage, ropes & cables, nes	11.5	3.7	23.7
68042210	Grinding wheels of other agglomerated abrasives or of ceramics	36.3	3.7	18.5
65050090	HATS AND OTHER HEADGEARS ETC. EXCL. HAIR-NETS	9.4	3.7	16.5
54077200	Dyed woven fabrics, other synthetic filaments≥85%	10.4	3.5	101.9
82055930	HAND TOOLS FOR SPECIFIED USES, SUCH AS,WATCH MAKNG TOOLS,GOLDSMITH TOOLS	5.2	3.5	7.4
32151990	OTHR PRTNG INK AND PRINTRS COLRS	1.9	3.4	80.6
39231090	BOX CASE CRATE AND SMLR ARTCLS OF PLSTCS NES	317.0	3.4	43.1
73151100	ROLLER CHAIN	53.8	3.3	21.7
73121010	WIRE ROPES,BLACK	6.5	3.3	18.3
85016100	AC generators (alternators), of an output ≥ 75 KVA	82.9	3.2	19.1
70181020	BEADS IMTN PRLS IMTN PRCS AND SEMI PRCS STNS	3.1	3.2	23.0
55093200	Multiple or cabled yarn, acrylic/modacrylic staple fibres≥85%	1.2	3.1	26.8
57033020	100% POLYPROPYLENE CARPET MATS WITH JUTE, RUBBER, LATEX OR P.U. FOAM BAKING	29.6	3.0	11.8

HS Codes	Description	USA imports from China in USD million	India's exports to USA in USD million	India's exports to World in USD million
07133110	BEANS OF THE SPP VIGNA MUNGO (L.) HEPPE	4.9	3.0	5.9
70179010	OTHR GRAGUATD/CALBRATD LABORATORY GLASWARE	12.9	2.9	10.6
82152000	Tableware sets not containing articles plated with precious metal	196.6	2.8	4.4
29153910	BENZYL ACETATE	2.3	2.8	8.7
73079390	NON GALVANISED	6.8	2.7	9.7
29071510	2-Naphthols	1.2	2.7	4.3
29029090	Other cyclic hydrocarbons, nes	7.3	2.7	44.4
29252990	OTHER IMINES AND THEIR DERIVTVS, SALTS THEREOF	41.7	2.6	85.4
29181400	Citric acid	2.5	2.6	3.3
40081110	PLTS,SHTS STRP OF MICRO-CELLULAR RUBR	2.8	2.6	7.1
29122910	Lilial (p-tert-butyl-a-methyl-oxocinnamaldehyde)	1.4	2.6	9.4
68041000	Millstones & grindstones for milling, grinding or pulping	2.0	2.5	5.7
55111000	Yarn of synthetic staple fibres≥85%, put up for retail sale	6.4	2.4	13.7
29122100	Benzaldehyde	14.9	2.4	12.7
29214590	OTHR 1-NPTHYLAMN 2-NPTHYLAMN AND THEIR DRVTVS AND SLTS THREOF	5.1	2.4	23.8
22030000	Beer made from malt.	6.0	2.4	42.1
58081090	BRAIDS, IN PCS OTHER THAN OF COTTON	1.3	2.3	6.8
42023990	OTHERS	9.3	2.2	4.7
32061900	Pigments&prep. based on titanium dioxide, nes	2.5	2.2	52.5
32041740	PIGMENT VIOLETS	19.8	2.1	56.9
28259090	Othr inorg bases, metal oxides, hydroxides or peroxides, nes	3.1	2.1	9.1
39173300	Tubes, pipes&hoses, not reinforced, with fittings attached, nes	38.3	2.1	2.6
94041000	Mattress supports	293.7	2.0	5.6
40169960	RUBBER BUSH	205.5	2.0	5.9
29251100	Saccharin&its salts	7.1	2.0	4.8

HS Codes	Description	USA imports from China in USD million	India's exports to USA in USD million	India's exports to World in USD million
29224910	AMINO ACETIC ACID (GLYCINE)	7.4	1.9	2.3
48194000	Sacks/bags, including cones of paper, paperboard, nes	385.9	1.9	8.9
84141000	Vacuum pumps	102.3	1.9	14.8
20081990	OTHER NUTS AND SEEDS NES	21.6	1.8	6.8
42032920	OTHER GLOVES	1.3	1.8	16.5
52094200	Denim, cotton 85%, wt. 200g/m2	9.8	1.8	252.1
71051000	DUST AND POWDER OF DIAMONDS	25.4	1.7	4.0
85122020	AUTOMOBILE LIGHTING EQPMNT	463.0	1.7	32.9
29142910	Camphor	7.3	1.7	5.5
85472000	Insulating fittings of plastics for electrical machines	32.1	1.6	13.9
54026100	OTHR YARN OF NYLON OR OTHER POLYMDS MULTIPLE(FOLDED)OR CABLED	1.3	1.6	8.2
58109100	Cotton embroidery, in the piece, in strips or in motifs	3.6	1.6	55.1
55169300	Coloured woven fabrics, artificial staple fibres, nes	1.9	1.6	3.2
84716090	Other input or output units, nes	280.6	1.6	7.1
33049910	CREAMS FACE (EXCL TURMARIC)	1.2	1.6	40.6
83063000	Photograph, picture, similar frames & mirrors of base metal	52.3	1.6	3.8
68022110	Monumental/building stone of marble, cut/sawn flat or even	2.4	1.6	5.1
82013000	Mattocks, picks, hoes & rakes	20.1	1.6	10.2
42022990	OTHERS	7.2	1.5	10.8
90118000	Microscopes, optical, nes	25.7	1.5	7.2
58041090	Tulles & other net fabrics of other textile materials, nes	3.5	1.5	14.3
40092200	Tubes&pipes&hoses of vulcanized rbbr, reinforced with metal, with fittings	23.9	1.4	6.3
73121020	WIRE ROPES,GALVANISED	9.0	1.4	44.4
14049090	Vegetable products, nes	10.7	1.4	15.7
20081920	Other prepared/preserved nuts/seeds, in airtight containers	5.3	1.4	9.7
29212100	ETHYLENEDIAMINE AND ITS SALTS	1.7	1.3	2.7
84431600	Flexographic printing machinery	2.6	1.3	9.4

HS Codes	Description	USA imports from China in USD million	India's exports to USA in USD million	India's exports to World in USD million
83022000	Castors of base metal	66.5	1.3	1.7
85115000	OTHER STATER-GENERATORS	118.2	1.3	75.2
72039000	Spongy ferrous products/iron having a mini purity by wt. of 99.94%	1.3	1.3	5.3
94053000	Lighting sets of a kind used for Christmas trees	484.3	1.3	3.5
28352500	CALCIUM HYDROGENORTHOPHOSPHATE (DICALCIUM PHOSPHATE	16.0	1.2	5.4
29153920	BORNYL ACETATE AND ISOBORBYL ACETATE	2.4	1.2	3.6
28332100	Sulphates of magnesium	4.3	1.2	13.9
42021240	SATCHELS OF TEXTILE MATERIALS.	14.6	1.2	1.8
73141410	WIRE GAUZE(WIRE CLOTH,WIRE MESH)	23.5	1.2	2.3
82051000	Drilling, threading&tapping tools	3.5	1.2	3.3
48193000	Sacks & bags, having a base of a width≥40cm of paper, paperboard	6.1	1.1	3.1
76169910	Other Al articles nes, for technical use	161.9	1.1	6.7
28191000	Chromium trioxide	4.9	1.1	4.5
07032000	GARLIC FRESH OR CHILLED	64.7	1.1	4.4
42023910	JEWELLERY BOX	2.1	1.1	2.5
58101000	Embroidery without visible ground	3.4	1.1	55.9
84254200	OTHER JACKS AND HOISTS,HYDRAULIC	339.4	1.1	12.1
85312000	Indicator panels incorporating LCD or light emit diodes	154.4	1.1	6.4
21061000	Protein concentrates & textured protein substances	115.8	1.1	29.4
84798920	Air humidifiers or dehumidifiers	208.0	1.1	11.4
84133010	INJECTION PUMPS FOR DIESEL ENGINES	26.1	1.1	80.0
90019090	Unmounted optical elements, nes	195.1	1.1	5.4
84717020	Floppy disk drivers	33.7	1.0	18.9
28311010	Dithionites of sodium	3.4	1.0	17.9

HS Code	Product description	USA's imports from world	USA imports from China	China's share in USA	USA's imports from India	India's share in USA	India's exports to world	Trade Potential
'950300	Tricycles, scooters, pedal cars and similar wheeled toys; dolls' carriages; dolls; other toys; ...	14777	12546	85%	32	0%	100	68
'420212	Trunks, suitcases, vanity cases, executive-cases, briefcases, school satchels and similar containers, ...	1350	1114	83%	7	1%	83	76
'392410	Tableware and kitchenware, of plastics	3157	2528	80%	13	0%	132	119
'960321	Tooth brushes, incl. dental-plate brushes	267	161	60%	10	4%	75	66
'392329	Sacks and bags, incl. cones, of plastics (excluding those of polymers of ethylene)	560	315	56%	42	8%	345	303
'420222	Handbags, whether or not with shoulder straps, incl. those without handles, with outer surface ...	1517	834	55%	64	4%	287	223
'960810	Ball-point pens	600	265	44%	27	5%	151	124
'392690	Articles of plastics and articles of other materials of heading 3901 to 3914, n.e.s (excluding ...	8260	3450	42%	181	2%	535	354
'482390	Paper, paperboard, cellulose wadding and webs of cellulose fibres, in strips or rolls of a ...	616	236	38%	25	4%	293	268
'560749	Twine, cordage, ropes and cables of polyethylene or polypropylene, whether or not plaited or ...	102	39	38%	10	9%	72	62
'392321	Sacks and bags, incl. cones, of polymers of ethylene	2593	930	36%	81	3%	165	84
'392390	Articles for the conveyance or packaging of goods, of plastics (excluding boxes, cases, crates ...	1736	596	34%	13	1%	135	122
'630532	Flexible intermediate bulk containers, for the packing of goods, of synthetic or man-made textile ...	449	143	32%	181	40%	725	268
'392350	Stoppers, lids, caps and other closures, of plastics	1135	353	31%	4	0%	71	66
'590310	Textile fabrics impregnated, coated, covered or laminated with poly"vinyl chloride" (excluding ...	438	113	26%	23	5%	78	55
'853650	Switches for a voltage <= 1.000 V (excluding relays and automatic circuit breakers)	2940	655	22%	8	0%	101	93

Value in million for the year 2018