To, All members of Plexconcil,

Dear Sir / Madam,

<u>Subject : Regarding 'Ease of Logistics' portal to connect exporters and logistics</u> <u>providers</u>

As the Indian exporters are facing severe difficulties due to shortage of containers, we wish to inform that a portal <u>www.easeoflogistics.com</u> (developed by FIEO) could be of use to the members since it is a web-based platform that brings together both service seekers (exporters) as well as service providers (shipping lines/Forwarders/CHA etc.) thereby facilitating container demand fulfillment in a systematic manner. The above-mentioned portal allows exporters to post their requirements in advance so that logistics service providers can view the demand pattern; discuss and finalize business with exporters.

The portal has following features:

- * Posting of container requirements
- Pan India visibility of your requirements
- Provision to receive multiple quotes to choose from
- * Facility to chat and negotiate
- * Better price discovery and cost optimization
- Direct outreach to shipping lines
- Networking opportunities

Interested members of the council may take advantage of this portal.

Best r<mark>egards</mark>, Plexconcil Team